

01. Strategic Wins

- Hired iBossWell Strategic Planning
- Hired Director of Development
- Hired 11 new Staff
- On-Boarded 4 new Employees (51 Total)
- Hosted Olathe HS senior for a semester internship
- Blood Drive Charity Challenge Participant for JoCo
- Added new Supplemental Benefits for staff
- 14 New Volunteers- 3 Rockhurst HS, 1- Jan Marie HM art volunteer, 10-Olathe NW HS
- New Goody Delivery Manager
- Started Heartfully made Candles & Bathing Salts
- Started Selling cards on Goody Delivery Carts
- 76 New Donors
- 18 New Monthly Donors

02. Community Work Opportunities

- Concord Condominiums
- Barnds Brothers Companies
- H.O.P.E.
- Cintas
- Twin Financial
- Olive Garden
- TJ Maxx

03. Fundraising Events

- Cliffs Taphouse
- Charlies Carwash
- Gerson Company Donation
- Kansas Speedway
- Chicken & Pickle Pickleball
- Heartstrings In Bloom
- Topgolf

04. Employee Community Involvement

- Blue Valley Resource Fair
- Monthly Community Coffees
- Hy-Vee provides snacks for Community Coffees
- Meals on Wheels
- Olathe Chamber Coffees
- Participated in Overland Park Arts & Crafts Festival
- Celebrate Goody Delivery Anniversaries

05. Goody Delivery

- Return Businesses: 18
- Total Businesses: 68
- Total Sales: \$90,042
- 52 Employees

06. Gift Boxes

- Assembled Gift Boxes for UHC and Aetna
- Total Sales incorporated into Goody Delivery Sales

07. Heartfully Made

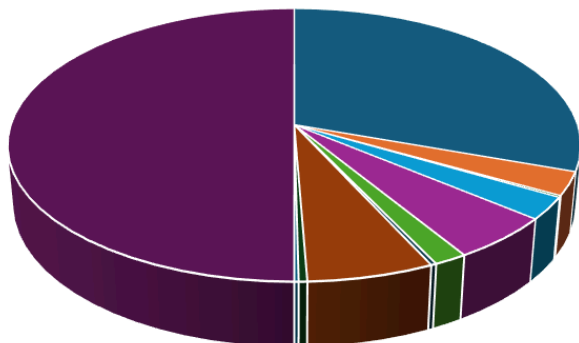
- Added Candles and Bathing Salts
- Total Sales \$6,418
- 6-8 Employees

08. Sacks on Santa Fe

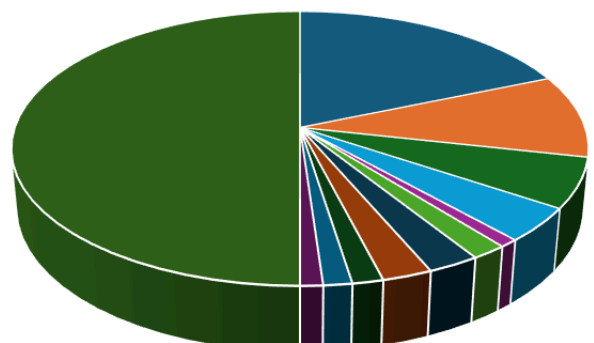
- Participated in DTOP Events
- Total Sales \$93,986
- 7 Employees

**EMPOWERING PEOPLE
OF ALL ABILITIES**

Income



Expenses



- Program Fees
- Sacks on Santa Fe
- Heartfully Made
- Goody Delivery
- Contributions
- Contract Labor
- Grants
- Fundraiser
- Interest
- Tips/Uniform/S7H
- Total

- Program Payroll
- Admin Payroll
- Payroll benefits/taxes
- Rent/mort/utilities
- Auto/lease/maint
- COGS
- Fundraising
- Professional Fees
- Insurance
- Building Exp.